Jason Hunter Design HOW TO TURN TIMING INTO TRUST (AND CONVERSIONS) Customer decisions don't happen all at once - they follow the same pattern as popcorn on the stove. Some buyers are ready now, while others need consistent September 19, 2025 "heat" in the form of visibility, clarity, and trust before they act. By removing friction and keeping your message steady, you create the conditions for timing to line up in your favor and conversions to feel effortless. **FRESH** LOOK **READ MORE** FRIDAY CREATIVE IS THE MOST EFFECTIVE MULTIPLIER IN YOUR MARKETING

About Jason Hunter Design

Jason Hunter Design is a digital agency dedicated to building websites that actually work, websites that get found online, turn clicks into customers, and give business owners back their time.

Client Kasey Willis

Industry

Scope of work

Kasey Willis

Web Design Agency

Blog Writing

Project Overview

I collaborated with Jason Hunter Design to create blog content that supported their mission of helping businesses get found online and turn clicks into customers. The goal was to publish SEO-driven, engaging blogs that educated their audience, improved search visibility, and positioned the agency as an authority in web design and digital marketing.

SEO-Focused Content

Researched and wrote keyword-optimized blogs that improved organic rankings and helped attract traffic from business owners searching for web and SEO solutions.

Created content that explained complex

Educational & Value-Driven

digital topics — like responsive design,
website conversions, and SEO best
practices — in simple, actionable ways for
non-technical readers.

Positioned Jason Hunter Design as a

Authority & Lead Generation

thought leader by publishing consistent blogs that not only boosted brand credibility but also generated inquiries from potential clients.

The Challenge

As a web design and SEO-focused agency, Jason Hunter Design needed consistent blog content that could strengthen their authority, educate their audience, and drive organic visibility. However, producing high-quality blogs in such a competitive digital marketing industry came with its own set of challenges.

Conversion Highly Competitive Space **SEO Demands** Ranking for relevant keywords required The digital marketing and web design The challenge was ensuring that blog industry is saturated with content, blogs that balanced search content included trust signals and making it difficult to stand out with optimization with readability and CTAs to guide readers into becoming avoiding keyword stuffing. potential clients. fresh and valuable insights. Consistency & Authority **Educating Non-Technical Readers** Blogs needed to be published regularly to establish authority and Most of Jason Hunter Design's audience included small to midsized business owners with limited technical knowledge. Content keep the agency's audience engaged, but creating that cadence had to simplify complex topics like responsive design, conversion required a structured system. optimization, and SEO into clear, actionable advice.

Work Process

SEO Blogs Process

Keyword Research

Analyzed trending to

01

02

Analyzed trending topics and high-value keywords in the web design and digital marketing space to build a blog strategy that

aligned with search demand.

Plar (SE

Planned a content calendar that balanced evergreen topics (SEO basics, responsive design, conversion strategies) with timely industry insights.

Content Strategy Design

03

Developed clear outlines for each blog with defined sections — intro, problem, solution, examples, and CTA — ensuring flow and engagement.

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Blog Outlines

O4
SEO & Readability
Integrated researched keywords naturally into headlines, meta descriptions, and blog content, while maintaining readability for

Publishing & Lead Alignment

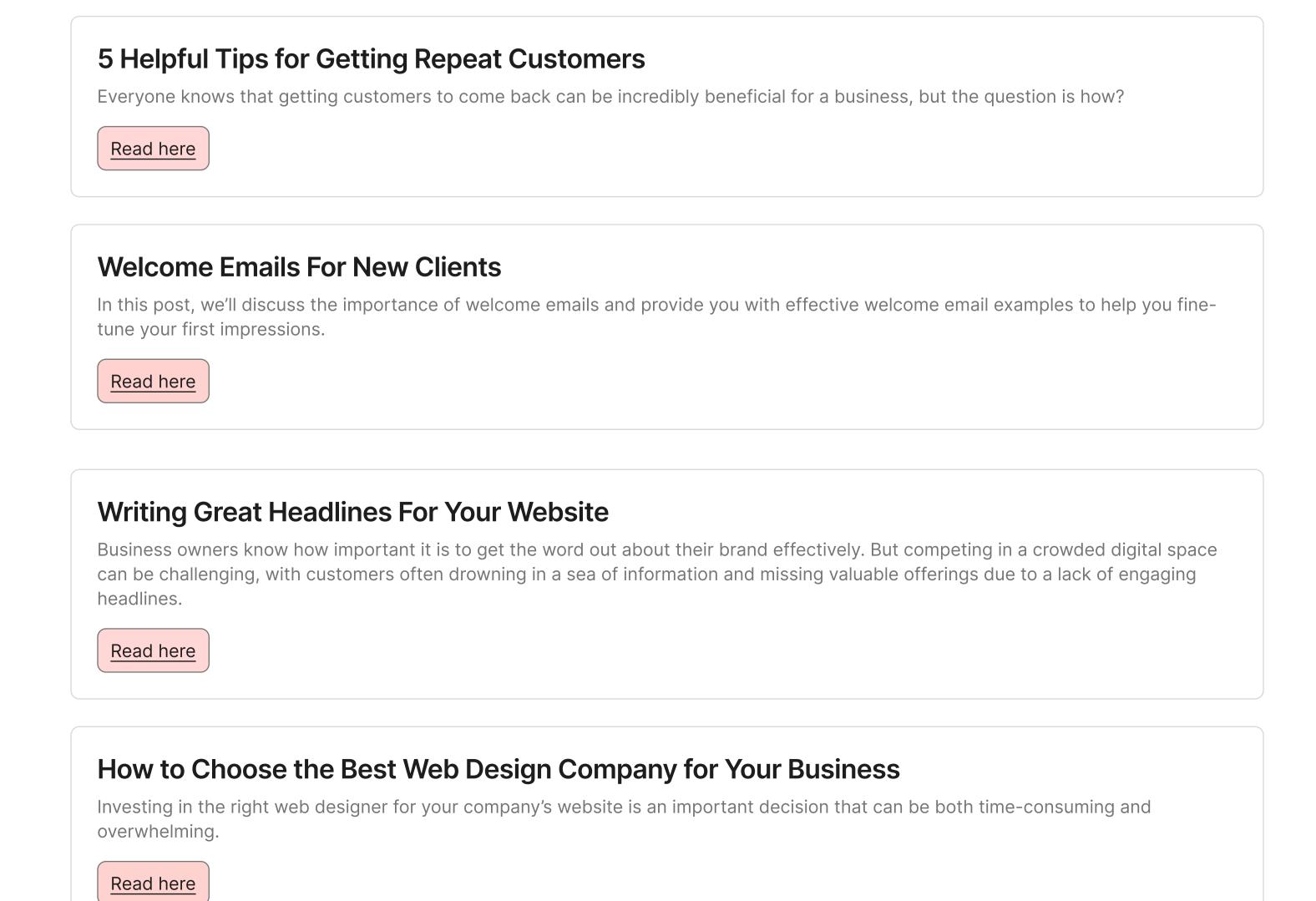
Optimized blogs for on-page SEO and strategically placed

05

CTAs to convert readers into leads, reinforcing Jason Hunter Design's authority and services.

a non-technical audience.

SEO Blog Content



Have a project in mind or want to build something amazing?